

## Development Manager (Major Gifts and Patrons)



### National Museums Scotland

This will be a challenging, exciting and key appointment, with the opportunity to build on the considerable success of the recent capital campaign. The post holder's remit will be to secure statutory and philanthropic funds enabling us to fulfill strategic objectives, such as capital campaigns and high level revenue fundraising initiatives. You will do this through developing and co-ordinating grant applications, leading major gift fundraising approaches to high net worth individuals and charitable trusts and managing and growing our Patrons Scheme. Events Management is important to this role, as is inspiring others to achieve results.

We expect that you will be educated to degree level, or equivalent, and that you will be able to demonstrate a proven track record in a similar senior role within a fundraising or related environment. Extensive knowledge of fundraising theory and practice will be essential to meet challenging targets. You must have excellent interpersonal skills, both written and verbal, and the ability to negotiate successfully with a range of individuals. You should have demonstrable experience of project managing campaigns and events and of managing your own prospects and budgets. Knowledge of Raiser's Edge or a similar relational database is important.

Details of this post and of all our vacancies can be viewed on [www.nms.ac.uk](http://www.nms.ac.uk).

For further information and an application pack, please visit [www.nms.ac.uk](http://www.nms.ac.uk), telephone 0131 247 4094 (answerphone) or email [applications@nms.ac.uk](mailto:applications@nms.ac.uk), stating reference NMS12/205. Closing date for completed applications is Thursday 16 February 2012. It is anticipated that the selection event for this post will be held on or around Friday 9 March 2012.

National Museums Scotland is committed to being an Equal Opportunities Employer.

<b>Location:</b>	Edinburgh
<b>Category:</b>	Fundraising/development
<b>Duration:</b>	
<b>Type of Contract:</b>	Permanent
<b>Hours:</b>	Full Time
added: Jan. 26, 2012	deadline: Feb. 16, 2012

More information: [http://www.nms.ac.uk/about\\_us/job\\_vacancies.aspx](http://www.nms.ac.uk/about_us/job_vacancies.aspx)